

## FALCONBRIDGE NICKEL MINES LIMITED

## INTER-OFFICE MEMORANDUM

DATE: October 12th, 1979

TO: D. Zeraldo

OCT 16 1979

COPIES TO: T. J. Desanti, D. J. Emery ✓

FROM: P. J. Raleigh

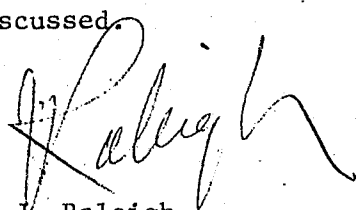
SUBJECT: MINERAL RESEARCH & DEVELOPMENT CORPORATION

The subject organization is currently purchasing all the crude  $As_2O_3$  that is produced at Campbell Red Lake and transporting it to their facility in North Carolina for conversion to a commercial product.

Since they have developed a suitable transport unit for handling arsenic dust, they were asked, if they could handle, as a contract transporter, the material that we were in a position to ship to our own customers in the U.S. Their reply indicates that they are not licensed to do this and are not interested in getting into the transport business as a contract hauler.

They are interested in the raw  $As_2O_3$  from Giant and can use a low grade product, but would prefer as high a quality as it is possible to produce.

Though they are not considered to be one of the prime targets for our sales efforts, they are prepared to buy and transport the material we now produce and could be a temporary customer. To follow up their interest, we have arranged to have the mine ship some representative material to them for testing. If tests prove favourable, they will attempt to haul a truck load to their plant for a further test run. No other commercial items have been discussed.

  
P. J. Raleigh