

Phone Call: To L S Price

Nov. 17/78

1. Asked him if Pat Raleigh had put together memo concerning economics of arsenic up-grading. He wasn't aware that he had. P/R has been away recently in the Dominican.
2. Re markets - looking good - especially for pure As_2O_3 . Domtar is getting interested. Their requirements wouldn't be all that big. Price for if we get into higher grades, won't then be fixed to Koppers.
3. On research to date - TSP reported that dissolving As_2O_3 is a piece of cake - some problems w/ SO_2 . Xlligation is slow but may be a good thing for heat recovery - could lower costs by $\frac{1}{2}$.
4. Asked if research on Cen material would be money down the drain if we didn't get a deal with them. For not so - as research would apply to our As_2O_3 material as well as cement production if we wish to upgrade. Our product may be more difficult to upgrade than Cen's - due to filtering problems. As_2O_3 arsenic is not too soluble the way it is.
5. Asked him to check w/ P/R re memo on benefits to Triant re upgrading facility.

(Discussed above w/ W. H. H. Nov 17/78 & he agreed to research expenditure (P/R))