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FOR THE ATTENTION OF MR D.J. EMERY

COPPER ARSENATE TECHNOLOGY

YOUR TELEX COUNTER PROPOSAL NOVEMBER 1ST 1985.

WE ARE A LITTLE DISAPPOINTED AT YOUR REACTION TO SOME OF OUR PROPOSALS BUT FEEL THAT LITTLE WILL BE ACHIEVED BY FURTHER TELEX EXCHANGES.

WE SUGGEST THE FOLLOWING:

BY END OF DECEMBER WE WILL COMPLETE INITIAL PRACTICAL WORK AND WILL BE ABLE TO REVIEW ECONOMIC APPRAISAL PRIOR TO INSTALLING LARGER SCALE PILOT UNITS. BEFORE MOVING TO THIS NEXT STAGE WE SUGGEST A FACE TO FACE MEETING SOMETIME IN JANUARY TO AGREE COMMERCIAL POLICY.

TECHNICALLY WE ARE STILL OPTIMISTIC AT THIS END.

REGARDS

TOM ROBSON

AM

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K. BLOWER

NOV 25 1985